Questionnaire:

1. Does your company plan and develop immunochromatographic test kits on its own or provide consigned projects to other companies for test kit development?

2. Is your company interested in partnering with other companies for developing products?

3. Is the company specialised in developing and manufacturing test kits for non-human medicine (e.g., veterinary medicine, agriculture, livestock, food)? and dairy products? If yes, please mention a few test kits related to dairy products?

4. If yes, could you please provide the contact details of the designated person for further discussion with our client?

5. Does your company have its own manufacturing facility?

6. Does your company have its own distribution network or partner with other companies for the distribution of the company’s products (test kits)? If there are partners for distribution, could you mention the company names involved in distribution?

7. What is the manufacturing capacity of the company per year?

8. What is the manufacturing capacity of Immunochromatographic test strips per year by the company?

9. Could you confirm if your company is a manufacturing/developing/sales company?

10. Are you interested in licensing from other companies or introducing technologies for immunochromatographic testing kit which can detect mastitis-causative bacteria in raw milk sample?